

Teacher: Core

Business Law

Year: 2017-18

Course: Business Law Month: All Months

A Elements of a
Contract

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Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
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Laws and Legal
Systems ~

What is Law?

What is the origin of the
U>S> legal System?

Why do societies need
laws and courts?

What powerfs do the
courts have when personal
or private property is
damaged or destroyed?

What are the main types of
laws?

Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
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How can disputes be
resolved without
going to court?

Court Systems

Identify the four sources of
law

Case law

Test on Legal
Vocabulary
9/12/2017
Chapter 3
9/30/2017

A selected case
on "Law and
Order"
Cases from
"Judge judy"--
Civil Law

BL.I.A-Analyze the relationship
between ethics and the law and
describe sources of the law, the
structure of the court system,
different classifications of procedural
law, and different classifications of
substantive law.

How do courts settle
disputes?

3.1--Forms of Dispute
resolution

Disacuss how conflicts
between laws are resolved

civil law

"Runaway jury"--
Voir Dire

Why should parties to a dispute try to negotiate a settlement without resorting to litigation?

Compare and contrast criminal law
criminal and civil law

Identify alternative dispute resolution techniques

What are the major differences between a trial court and an appellate court?how can disputes be settled without resorting to the courts?

Procedural law

What are two major differences between the treatment of juveniles and adults in trial courts?

Differentiate between civil and criminal cases

Describe the steps in a civil lawsuit and criminal prosecution

Litigation

mediation
Arbitration
verdict

O Criminal Law and Procedures

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Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
What are the two classifications of crimes?	4.1--Criminal Law	Explain the differences between catagories of crime	Felony misdemeanor	Chapter 4.1 10/31/2017		"Law and Order"	BL.I.A-Analyze the relationship between ethics and the law and describe sources of the law, the structure of the court system,

b	What are the elements of a crime?	4.2--Criminal Procedure	Distinguish federal law from state criminal law	Larceny				different classifications of procedural law, and different classifications of substantive law.
e		Classroom discussions		receiving stolen property				
r	What are legal defenses to criminal acts?		Describe the elements of a crime	forgery				
		Completion of review questions and vocabulary		bribery				
	What rights does a person have when arrested?		Determine several defenses to criminal acts	computer crime				
		Case study practices relevant to point of law		extortion				
			Describe the different categories of crime	conspiracy				
		law applications and debates		Arson				
			Define different types of business crimes, such as arson, forgery, and embezzlement	Probable cause				
			What are the rights of the accused?	self-defense				
				immunity				
				contempt of court				
			What rights does a person have when arrested?	bail				
				subpoena				
				verdict				

N Tort Law

o	Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
v	How do crimes and torts differ?	Chapters 5.1 and 5.2	Distinguish between a tort and a crime	torts	Chapters 5.1 and 5.2 test			BL.I.A-Analyze the relationship between ethics and the law and describe sources of the law, the
e		Classroom discussions		damages	11/26/2017			

m	What is the difference between a crime and a tort?		Differentiate and give an example of negligence and intentional torts	negligence				structure of the court system, different classifications of procedural law, and different classifications of substantive law.
b		Completion of review questions and vocabulary		assault				
e	What are the elements of torts?		Describe remedies available in tort law	battery				
r		Case study practices relevant to point of law		false imprisonment trespass				
	What are the most common Intentional torts?							
	What constitutes Negligence?			conversion fraud				
	What is Strict Liability?			strict liability				
	What is the difference between assault and battery?							

D Tort Law

e	Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
c	What procedures are used to try a civil case?	Chapter 5.3	Describe compensatory damages	injunction	Test on 5.3 12/19/2017			BL.I.A-Analyze the relationship between ethics and the law and describe sources of the law, the structure of the court system, different classifications of procedural law, and different classifications of substantive law.
e		Classroom discussions		compensatory damages				
m	What is the difference between compensatory and punitive damages?		Describe "discovery"	punitive damages				
b		Completion of review questions and vocabulary		plaintiff				
e	Distinguish between evidence and testimony?		Describe punitive damages	complaint				

r	Case study practices relevant to point of law	summons
What damages are available to victims of torts?		discovery
	Law applications and debates	witness
What are the stages of a civil suit?		subpoena
		verdict judgment

J Contract Law

a	Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
n	What is the nature and importance of contracts	Chapter 6	Explain the nature and importance of contracts	executed contract	Test on Chapter 6 1/30/2018			BL.II.A-Analyze the relationships between contract law, law of sales, and consumer law.
u	What are the elements of a valid contract?	Classroom discussions	Identify the elements of a contract	express contract				
a	What is the difference between an express and an implied contract?		Explain the requirements of a valid offer	implied-in-fact contract				
r	What are the requirements of a valid offer?		Recognize the requirements of acceptance	quasi contract				
y	What are the requirements of acceptance?	Com[pletion of review questions and vocabulary	Distinguish between offer, an invitation to negotiate, an acceptance, and a counteroffer.	unilateral contract				
	What is the difference between an offer, an invitation to negotiate, an acceptance, and a counteroffer?			bilateral contract				
				revocation option				
		Law applications and debates						

acceptance
undue
influence

F Elements of a Contract

e	Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
b	What must be in a Contract?	Chapter 7	Assess contractual capacity	duress	Test on Chapter 7 2/27/2018			BL.II.A-Analyze the relationships between contract law, law of sales, and consumer law.
r	How can an offer be kept open?	Classroom discussions	Explain the Statute of Frauds and Parol Evidence Rule?	fraud				
u	What is required of Acceptance?		List minors' contractual rights and responsibilities	genuine assent				
a	What are the types of Contractual mistakes?	Completion of review questions and vocabulary	Define Legality and illegality	material fact				
r	What is Misrepresentation?			ratification				
y		Case study practices relevant to point of law		rescission				
				undue influence				
		Law applications and debates		void voidable				

M Consideration and Legal Capacity

a	Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
r	What is Consideration?	Chapters 8 and 9	Explain the requirements for valid consideration	donor	Test on Chapters 8 and 9 3/31/2018			BL.II.A-Analyze the relationships between contract law, law of sales, and consumer law.
c	What is nominal consideration?	Classroom discussions	Define the different types of consideration	donee				
h	What is questionable consideration?		Explain the exceptions to the requirements of consideration	promisor				
	What is Capacity?	Completion review questions and vocabulary	Identify parties who lack contractual capacity	promisee				

Who has Contractual capacity in organizations?

Explain the role of capacity in organizations statute of limitations

When can disaffirmance occur and what must be done at that time/
What contracts cannot be disaffirmed?

Case study practices relevant to point of law

contractual capacity

emancipation

Law applications and debates

monority

ratification

A The Law of Sales

Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
What is a Sale?	Chapters 13 AND 14	Define a sale	bill of sale	Test on			BL.II.A-Analyze the relationships
What are Unconscionable Sales Contracts?	Classroom discussions	Compare the status of a casual seller with a merchant	casual seller	Chapters 13 and 14 4/30/2018			between contract law, law of sales, and consumer law.
How does the Statute of frauds apply to sales?		Explain how the Statute of Frauds applies to sales	contract to sell				
Who may transfer ownership?	Completion of review questions and vocabulary	Explain who may transfer ownership of goods	merchant				
When does risk of loss transfer?			vendee				
	Law applications and debates		vendorauction				
	Case study practices relevant to point of law` I		credit sale good faith purchaser sale on approval				

M Agency and Employment Law

Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
What is an Agency?	Chapters 21 and 22	Understand the agency concept	agency	Test on Chapters 21 and			BL.II.A-Analyze the relationships between contract law, law of sales,

What is the scope of an Agent's authority?	Classroom discussions	Understand the scope of agency authority	agent	22 5/29/2018	and consumer law.
What are an Agent's duties?		List the duties of an agent	commingling		
How is an agency terminated?	Completion of review questions and vocabulary	List duties of a principal	express authority		
How are employment contracts made?		Identify when an agency is terminated	implied authority		
How are employment contracts terminated?	Case study practices relevant to point of law	Describe how employment contracts are made	power of attorney		
What are an employer's duties?	Law applications and debates	Explain how agency contracts are terminated	principal scope of authority discharged for cause duty of reasonable performance employee employer independent contractor		

J Review for Final Exam

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Essential Questions	Content	Knowledge and Skills	Vocabulary	Assessments	Lessons	Resources	Standards
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